

DOING IT RIGHT?

These questions may give you an answer!

1. Do you have an answer to “WHAT IS IT”? Y ___ N ___
2. Do you have your 2-Minute Commercial? Y ___ N ___
3. Do you have a Goal Statement? Y ___ N ___
Do you read it at least twice a day? Y ___ N ___
4. Do you have names list? Y ___ N ___
Do you add two names and call one daily? Y ___ N ___
5. Do you have a dream board? Y ___ N ___
6. Do you have tapes? Y ___ N ___
Do you listen to one daily? Y ___ N ___
7. Do you have ATG? Y ___ N ___
8. Do you attend meetings? (kickoffs, 2nd Looks, Product Previews) Y ___ N ___
Do you attend trainings? (NDT, B-5, Locals, Regionals, etc.) Y ___ N ___
9. Do you follow-up with prospects and customers (1-3-7)? Y ___ N ___
10. Do you read daily (Career Manual, Getting Started Guide, 10-Steps, etc)? Y ___ N ___
11. What is your belief level in our products? 1 2 3 4 5 6 7 8 9 10
12. What is your belief level in Market America? 1 2 3 4 5 6 7 8 9 10
13. Do you believe this business can earn you a six-figure income...
the way your are working it right now??? Y ___ N ___